

# **ONSTANŢINE** WINES Sales Meeting

Feb 3rd, 2023

## DON SEBASTIANI

- LEESE FITCH \$92
- PLUNGER HEAD \$112
- WHITE KNIGHT \$80

# INCENTIVES

- IN HOUSE INCENTIVES FEB/MAR
- EPICUREAN FEB/MAR/APRIL
  - WOOP WOOP
    - \$15 NEW POD, \$5 PER CASE ALL CASE FROM THAT PLACEMENT
  - LANGMEIL & HITHER/YON
    - \$30 NEW POD, \$5 PER CASE ALL CASE FROM THAT PLACEMENT
- LAPIS LUNA FEB/MAR- 70 NEW PLACEMENTS (1CS MIN PER PLACEMENT) 240CS DEPLETED- IF BOTH GOALS ACHIEVED, REP EARNS
  - \$50 PER PLACEMENT

#### Juggernaut Chard FEB/MAR

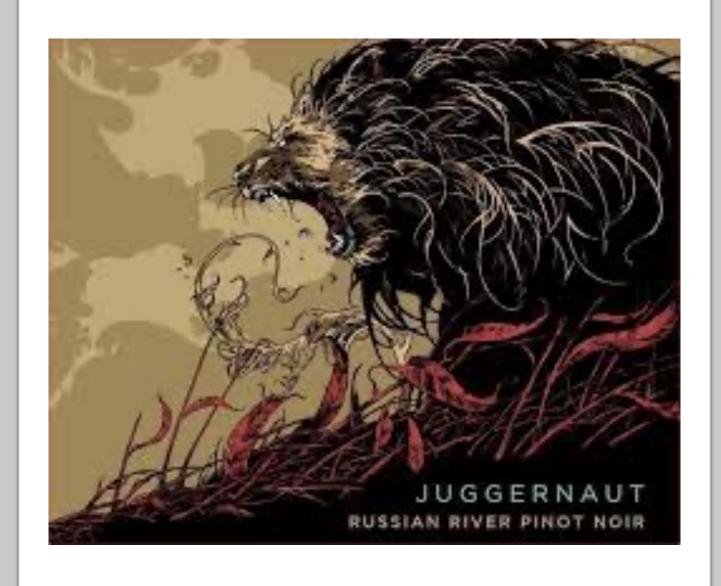
- \$2 a case on all cases sold
- \$25 on BTG
- \$150 for Perfect Storm

   3cs of Each Juggernaut
   One Per Account
   Retro to Jan 1

  On Premise H1

   \$2 a case if house
   reaches 350 cases sold

  Phantom Chard H1
  Reps earn \$5 if we hit 200cs
  BTG \$25
  Cold box \$25



### Focus Items

- IN HOUSE INCENTIVES
- CLOSE OUTS, CLOSE OUTS, CLOSE OUTS



Work Withs